

GUEDOL
ENGENHARIA



40 Anos de Obra Feita

Presentation

- History
- Position
- Operating Areas
- Competitive Advantage
- Objectives and Strategy
- Organisation and Human Resources
- Mission and Values
- Quality, Environment and Safety
- Customers



History

- Guedol Engenharia is **INCORPORATED IN 1960**
- Starts in the **CIVIL CONSTRUCTION AND PUBLIC WORKS** Sector and, over more than 46 years in business, accumulates vast experience in the various fields of Engineering
- Allied to the strategic decision to diversify and grow, this experience allows it to develop a new business area in 2000: **PROPERTY DEVELOPMENT**



History

- In 2001 the Company took determinant steps in implementing its new strategy: **SHARE CAPITAL INCREASED TO ONE MILLION EUROS** and transformation into a **"SOCIEDADE ANÓNIMA"**
- In 2002 it extends its business to the provision of **PROFESSIONAL ENGINEERING AND CONSULTANCY SERVICES**, acquiring a majority stake in Consulmace, a subsidiary of the MACE Group, one of the world's most prestigious consultants in this field.



History

2005 is the year of

INTERNATIONALISATION

Guedol is involved in Property Development projects in Spain and carries out market research and evaluation in Dubai, Macao and Angola to operate in these countries in the area of Professional Engineering Services.



GUEDOL
ENGENHARIA

Position

GUEDOL

A

GLOBAL ENGINEERING COMPANY

offering integrated solutions covering every stage of a project: from design, planning and construction to use and maintenance



GUEDOL
ENGENHARIA

Operating Areas

- Civil Construction & Public Works
- Property Development
- Professional Engineering & Management Services
- Consultancy



Civil Construction & Public Works

Guedol holds permits to operate in a vast range of job categories

Over the years the Company has undertaken a varied range of works – often on a Design & Construction basis – in various segments:

- General Infrastructure
- Water & Sewage
- Streets and Highways
- Residential, Industrial and Commercial Buildings.



Property Development

Guedol specialises in Turnkey projects for Hotels, Office Buildings, Shopping Malls and Retail Parks

Its success is chiefly based :

- on stringent execution of the plans
- on scrupulous compliance with deadlines and contracted costs
- on application of high quality standards



Professional Engineering and Management Services

Through Consulmace the Group has independent teams specialised in various technical areas covering every stage of the lifecycle of an undertaking.

It provides the following services, among others:

- Project Management
- Construction Management
- Contracting Management
- Cost Management & Control
- Programming Planning & Management
- Safety & Health Co-ordination
- Construction Quality Management



Consultancy

Guedol also offers a number of specialised consultancy services, namely:

- Technical and economic feasibility studies of Projects and Undertakings;
- Technical audits of Installations and Buildings (Due Diligence);
- Property valuation;
- Surveys and opinions;
- Planning consent support.



Competitive Advantage

The quality of work, excellence of services provided and corporate culture based on:

- scrupulous regard for contract costs and deadlines
- construction quality
- provision of technical assistance at all times
- the quality assurance provided
- safety and regard for the environment



Objectives

TO CONSOLIDATE

its position in the Civil Construction & Public Works sector

TO DEVELOP

the Property Development and Professional Engineering and Consultancy Services areas



Strategy

Sustained, profitable growth of the business, creating shareholder value.

Ongoing search for innovative technical and organisational solutions.

Greater efficiency, effectiveness and competitiveness in operations and better customer service quality.



Human Resources

The Group has a multi-disciplinary, highly qualified technical team, comprising 70 permanent employees with an average age of 40.

Flexible and able to adapt to the needs of the customers.

Policy of ongoing vocational training and enhancement: 1,170 training hours were given in 2006, a average of 16 hours per employee.



Mission

To provide the market with high quality Products and Services
in the Construction, Property Development, Engineering Services
and Consultancy Sectors, ensuring full
customer satisfaction



Values

- Ability to **adapt and respond quickly** to the needs of the customers;
- **Flexibility**, allowing us to act in small and medium jobs efficiently and profitably, with total quality assurance;
- The **occupational training and enhancement** policy directed at every level of its organisational structure, and permanent improvement of working conditions;
- **Non-discrimination of workers**, regardless of their gender, religion, political orientation, colour or nationality:
- **Professionalism, efficiency, honesty** and observance of the highest **ethical standards** in dealing with the Company's business.



Quality

- In 2000, the Company obtained certification of its Quality System under standard NP EN ISO 9001:2000, for Infrastructure and Urbanisation Works, (Certificate nº 9311/28/06800/26700 REN1 S.G.S)
- In 2003 it updated its information systems and made several investments to keep in step with technological advances in the heaving equipment used on site
- In 2004 the Quality and Safety Department was set up and the Safety Management System was implemented both at construction sites and at the head office



Environment

Within the scope of Environmental Management Guedol acts in accordance with Standard NP EN ISO 14001:2004, organising regular environmental inspections at each site, determining deviations and establishing corrective measures.



Safety, Hygiene and Health

- Reduction of the Company's exposure to risks arising from environmental, social and ethical impacts;
- Ongoing improvement of working and safety conditions;
- Compliance with rules on workers safety, especially at construction sites, so as to prevent works accidents;
- Protection of premises and equipment, ensuring adequate safety conditions;



Customers

Over more than 40 years in the market, Guedol has built up a significant portfolio of customers, including Central and Local Government Services, and state-owned and privately-owned companies:

City Councils of Cascais, Oeiras, Amadora, Lisbon, Setúbal, Odivelas, Alenquer and others; EPAL; EMEL; APL; UTL; RUNL; SANEST; NSL; AMTRES; EDP; Mestre Maco; Petrogal; Banif Imopredial; A. Santo, SA; ESAF; SANEST; Luz & Alves, Lda; J.F. Augusto, Lda; IKEA, among others.



**End
of the
Presentation**

